

Does your organisation live hand to mouth?

**Are you constantly scrambling from
one funding round to the next?**

**Would you like your organisation to have a
reliable income, but are not sure where to start?**



You need to be at the

Sustainable Funding Workshop



In this workshop you will discover:

- The 7 key income streams available to Community Organisations
Are you using them all, and if so, how can you make them stronger?
- The difference between donations, sponsorship and grants. What does it take to secure them all and create an ongoing stream of funding?
- How to increase your fundraising revenue by doing what you already do, but by doing it better. What are the little things that make all the difference?
- Why there are only a few people helping out and how you can get more people involved with your fundraising activities.
- How to develop a sustainable funding plan so you are not always scrambling for cash.

This workshop is full of practical ideas and information that you can easily use in *your* organisation. It's often referred to as 'the best funding workshop I've ever attended'.

When: Thursday 4th September, 9.30am – 3pm

Where: Dunedin Community House
301 Moray Place, Dunedin

Facilitator: Kerri Tilby-Price

Cost: \$120 / person (Exult Members receive a 10% discount)

Register: Return the attached form or
email tracey@exult.co.nz to hold your space

Strictly limited to 30 participants. Register early to secure your space.

ABOUT THE FACILITATOR



Kerri Tilby-Price has been involved with the not-for-profit sector for nearly 20 years, and has spent much of that time in the area of sponsorship, marketing and fundraising.

She is the author of 'The Seriously Good Guide to Fundraising' which has been snapped up by 20,000 non-profit organisations nationwide, and is the editor of Tonic Magazine, a quarterly publication for the community sector.

Kerri regularly facilitates professional development workshops for organisations right around the country. She is a Member of the Fundraising Institute of NZ, and the NZ Association of Training and Development. Her workshops are always fun, practical and designed to make a difference.

What Others Say About EXULT Workshops

One of the BEST funding workshops I have ever been to!
Sita Selupe – Rise Up Trust

You have given me so many ideas and procedures that the mind boggles.
I really enjoyed it. Thanks so much for sharing your knowledge.
Bryan Bramber – New Plymouth School of Gymnastics

Loved all of it. So inspiring, so many ideas! The process is something I can easily take away and use. Fab. Thank you.
Bernadette Hunt – Gore Parents Centre

Thank you. So much wonderful information –
enjoyed it all. Absolutely exceeded expectations.
Linda te Kaat – NZ Downs Syndrome Association

WORKSHOP REGISTRATION

Workshop: Sustainable Funding

Date: Thursday 4th September 2014

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Cost: \$120 / person (Exult Members receive a 10% discount)



Person/s Attending

Name: _____

Email: _____

Organisation: _____

Exult Member: Yes / No (please circle)

Phone: _____ (wk)

Phone: _____ (hm)

Name: _____

Email: _____

Organisation: _____

Exult Member: Yes / No (please circle)

Phone: _____ (wk)

Phone: _____ (hm)

Name: _____

Email: _____

Organisation: _____

Exult Member: Yes / No (please circle)

Phone: _____ (wk)

Phone: _____ (hm)

TO REGISTER

Fill in this registration form, attach payment, and post to:

Exult Ltd, PO Box 1187, Tauranga

OR

Deposit funds directly to Exult: 38 9006 0581580 00 - please use your **full name** as a reference, then fill in this registration form and post to: Exult Ltd, P O Box 1187, Tauranga 3140

Total Due: \$ _____

☐ Cheque Enclosed ☐ Funds Deposited on __ / __ / 2014

☐ Credit Card – an invoice will be forwarded to you via PayPal.

We will acknowledge your registration via email and provide a receipt on the day.

If you would like us to hold your space while the form is on its way,
email details to workshops@exult.co.nz or phone **07 571 8819**